

Practice Partner[®]

Electronic Medical Record and Practice Management Solution



The power to improve productivity
The power to improve quality of care
The power to improve health care



A Better Way to Practice

Practice Partner's award-winning, fully integrated electronic medical record (EMR) and practice management software helps you do more for your patients with less effort. Proven to work for thousands of practices nationwide, Practice Partner's comprehensive solution has helped practices of all sizes improve the quality of care and their bottom line productivity.

Practice Partner modules, available separately or together, include:

- Practice Partner Patient Records
- Practice Partner Medical Billing
- Practice Partner Appointment Scheduler

The Power to Improve Productivity

Practice Partner's integrated EMR and practice management software helps practices realize both increased revenue (through increased patient volume, improved coding, pay-for-performance reimbursement) and reduction in costs (through labor and materials savings and improved workflow and chart access). Here are just a few ways we are helping practices become more productive.

- Unique note-centric design — single screen progress note automatically updates the entire chart from the note, from problem list and vital signs to allergies and medications
- Documentation tools that adapt to the provider's style and offer a choice of data entry methods including: templates, speech recognition, transcription, digital pen, dictation, and Web-based patient data entry
- Dashboards provide rapid access to schedules, task lists, messages, results, overdue orders, and other relevant information
- Sophisticated coding advisor analyzes notes for Evaluation and Management codes for primary and specialty care using both 1995 and 1997 CMS Documentation Guidelines to optimize coding and reimbursement
- Automated electronic encounter form eliminates paper super bills so the billing clerk can review and post charges with a few keystrokes



Productivity

**Advanced Health Care, Va.,
Two physicians**

- increased average daily visits by 10%
- increased annual revenue by \$40,000 without additional staff

**OMNI Medical Group, Okla.,
100 providers, multi-specialty
with 35 locations**

- eliminated >\$500,000/year in transcription costs
- increased annual revenue by \$260,000 with accurate coding
- saved \$275,000 in medical record labor costs

The Power to Advance the Quality of Care

Whether it is avoiding an adverse reaction to a medication or helping to prevent or detect a disease in its earliest stages, Practice Partner delivers the tools needed to help you improve the quality of care. These tools include patient specific reminders, point of care evidence-based content, disease specific flow charts, and population based reports.

- Enhanced patient care with extensive health maintenance templates, including age/sex, and user configurable disease and medication protocols
- Sophisticated discrete data capture allows more flexible, detailed clinical reporting
- Comprehensive medication management with extensive drug interaction, drug/allergy, drug/disease, drug/diagnosis checking, formularies, cost and dosage information
- Integrated order entry manages and tracks the status of all orders
- Embedded evidence-based content
- Access to the Practice Partner Research Network (PPRNet), a pioneering practice-based quality improvement and research network that provides sophisticated quality reports

Practice Partner Research Network

Practice Partner Patient Records is a key tool enabling quality of care improvements for physicians nationwide participating in the Practice Partner Research Network (PPRNet). Formed in partnership with the Medical University of South Carolina, PPRNet is a practice-based quality improvement and research network that offers quarterly, practice-specific reports that measure clinical performance against parameters that cover diabetes, cardiovascular disease, cancer screening, immunizations, infectious disease, mental health, substance abuse, obesity and inappropriate Rx prescribing.

The Power to Profit from Experience

Practice Partner has an established customer base of over 25,000 users, an award-winning design, and decades of experience to help you practice.

- A trusted partner providing responsive support with two support centers, in the United States in different time zones, to assist no matter where you are located
- Practice Partner constantly strives to deliver customers the latest in technology with advanced software tools, database platforms, web technology and hardware capabilities
- An active community of users sharing tips, tricks, ideas and experience; 3,000 member online customer forum; online template and content sharing; and active customer advisory committees



Certifications and Awards

- CCHIT*
- SureScripts®
- RxHub®
- Best EMR Software—TEPR (three years)
- Best EMR Software—AC Group (four years)
- Best Integrated System—InvestMed
- Top IT Products—InfoWorld

*CCHIT Certifiedsm product versions for Ambulatory EMR 2006 and 2007 listed on CCHIT website

The Power of a Total Solution

Practice Partner Patient Records

Practice Partner Patient Records provides a host of innovative tools to improve both office and clinical efficiency, while helping to improve quality of care.

Unique Design Makes Patient Documentation More Efficient

The system's unique note-centric design means that physicians can enter data into the note (e.g. problems, medications, vitals, health maintenance, and lab results) and automatically update the complete chart without jumping from screen to screen.

Delivers Tools to Help You Manage Your Day

- View information in one place from the Provider dashboard — from messages to new results to the provider's schedule
- Electronic prescribing (via SureScripts and RxHub) speeds refill workflow and improves patient safety
- Quickly see all overdue orders and track each order by patient, status, and expected time for a result to return. Incoming results automatically update order status
- Review bin enables quick review of notes, documents, and lab results

Delivers Tools to Help Improve Quality

- Built-in evidence-based content and reminders embedded in progress notes
- Electronic prescription writing with drug interaction, drug/allergy, drug/disease, drug/diagnosis checking, and drug dose advice
- Health maintenance protocols based on age, sex, disease, medications or other conditions specific to the patient. Includes hundreds of disease and medication protocols
- Reminders appear when you schedule a visit, open the chart and at the point of care in the progress note
- Practice Partner Zoom document management software makes it easy to scan, store and review paper or faxed documents in the appropriate section of the patient's chart
- Capacity to create, annotate, acquire, and store images. Draw upon and annotate an image from a library of image templates.



Benefits

- Accommodate different physician data entry styles including templates, voice recognition, handwriting and free text
- Easy-to-use and learn with a simple unique note centric design
- Save time for physicians (legible, organized, complete, no more searching for test results or recent orders)
- Provide a higher quality of care for patients with built-in alerts and easy access to information

Practice Partner Medical Billing

Practice Partner Medical Billing is a comprehensive practice management tool that improves the financial health of physician practices with an extensive set of features designed to efficiently manage today's complex business requirements.

Reduces the Complexity and Simplifies the Billing Process

- Open multiple patient ledgers simultaneously
- Decrease data entry with electronic remittance and electronic encounter forms
- Automate payment posting with electronic remittance and automatically calculate adjustments and patient payment portion
- Create groups of up to thirty procedures commonly performed together and use a single code to automatically post charges

Improve Cash Flow and Collections

- Reduce claim rejections with a real-time coding wizard that checks claims as they are posted for compliance with insurance rules
- Submit electronic claims and payments and track progress of each insurance claim online through the Practice Partner Clearinghouse
- Store images of EOB's and link to payments
- Use the sophisticated collection module to manage to do's and automate patient and insurance follow up
- Easily track cases, co-pays, and insurance authorizations
- Alert schedulers about billing issues, including collections status and other reminders
- Drill down to patient accounts directly from the interactive accounts receivable screen with just one click

- Produce a wide variety of reports including: accounts receivable aging; provider reporting; insurance payment comparables; RVUs by procedure/provider; insurance receivables; analysis of procedure and diagnosis codes posted and cash receipts

Improve Workflow and Efficiency

- View items and tasks that require your attention in the operator dashboard, including messages, electronic encounter forms, to do notes and the status of delinquent accounts

- Quickly search and find guarantor and patient information -- by name, ID, social security number, insurance and alternative IDs, telephone numbers and more
- Configure posting screens; modify payment screens to match columns on EOBs
- Easily track ledger posting work for a particular time period or user-definable "batch"
- Print work summary for reconciliation purposes
- Create multiple fee schedules by provider and insurance carrier

Ref	Serv Date	Facility	Provider	Patient	Proc Code	MT	Dst	Amount	Ins 1	Ins 2	P1234	Ledger Balance
41	04/09/97	ABC	Richard	73020	719.41			\$50.00	AETNA		PP	\$0.00
	05/11/97	ABC	Insurance Adj					-\$15.00				
	05/11/97	ABC	Ins Paymt					\$35.00				
	06/15/97	ABC	Pat Paymt					-\$10.00				
42	04/09/97	ABC	Richard	95203	719.41			\$85.00	AETNA		PP	\$0.00
	05/11/97	ABC	Insurance Adj					-\$15.00				
	05/11/97	ABC	Ins Paymt					\$70.00				
	06/15/97	ABC	Pat Paymt					-\$15.00				
40	01/10/04	ABC	Richard	95214	703.0			\$80.00	AETNA		PP	\$0.00
	02/06/04	ABC	Insurance Adj					-\$30.00				
	02/06/04	ABC	Ins Paymt					\$50.00				
	03/14/05	ABC	Pat Paymt					-\$10.00				
43	03/31/04	ABC	Richard	95214	305.1			\$115.00	AETNA		TB	\$100.00
	03/14/05	ABC	PI Copay					-\$15.00				
51	02/09/07	ABC	Richard	65025	205.9			\$0.00	AETNA		ACCTPLAN-URH	\$0.00

Monthly Summary: \$0.00 (multiple categories) + \$100.00 Tot = \$100.00

Account ID: 100-10 | Type: INS | Patient ID: 100-10 | 1: AETNA 531-22-5896 | 2: MCR 13393R | Posting Date: 02/15/2007

Benefits

- Boost office efficiency and productivity with reduced keystrokes
- Reduce training time and lost productivity with an easy-to-use and easy-to-learn Windows-based interface
- Improve day-to-day collections and cash flow
- Improve first time claim acceptance with real-time, rules-based claim validation
- Reduce time spent on patient inquiries and payment processing
- Provide insight into your practice and your patients with powerful reporting

Quality

Cookeville Primary Care Associates, Tenn.

- proportion of hyperlipidemia patients using anti-platelet therapy rose from 32% to 58%
- percentage of coronary heart disease and stroke patients with their most recent LDL < 100 mg rose from 57% to 71%

Practice Partner Appointment Scheduler

The Practice Partner Appointment Scheduler application provides a flexible solution for today's scheduling needs.

Intelligent Design Accommodates All Types of Scheduling Requirements

- Visually search for slots using daily, two day, weekly, monthly, providers in and provider group views
- Automatically find appointments using criteria such as next available, date range, time of day, day of week, appointment length, appointment type, resources, rooms, and provider preferences

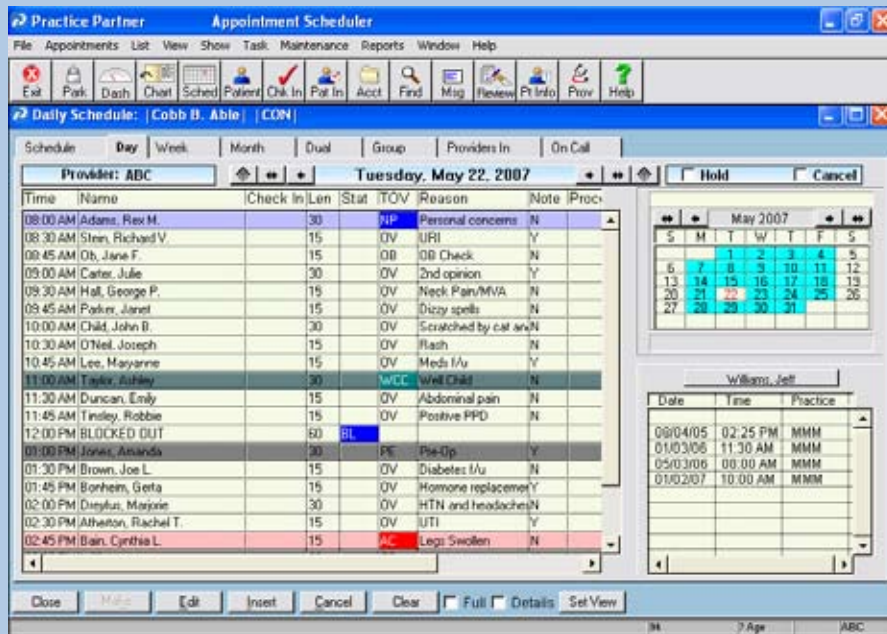
- Easily schedule a patient's appointments with multiple providers, following a team protocol if desired. Schedule repeating appointments from a single screen

Flexible Appointment Setting

- Gain ultimate flexibility with customizable on screen columns, slots of any length, support for wave scheduling, double booking (with rules), customized daily calendars, customizable statuses.
- Schedule group appointments
- Use on call scheduling
- Support resource, provider and room scheduling or combinations
- View wait lists, including automatic web wait list requests

Manage Your Practice More Efficiently

- Gain multi-user access – many users can share the same schedule screen at once, warns about double booking
- Track patient location and time waiting (with configurable alerts)
- Easily post co-pays during check in
- Produce comprehensive management reports including productivity analysis, no show and cancelled appointments, missing progress notes, patient reminders and follow up
- Automatically create progress notes that document missed or cancelled appointments when used with Practice Partner Patient Records



Benefits

- Allow staff to make patient appointments quickly and accurately with full information about the patient's alerts, financial, and clinical (health maintenance) status
- Allow everyone simultaneous access to any schedule
- Create schedules that maximize physician productivity and reduce patient waiting time
- Improve communication with physicians who can see their schedule in real time
- Allow staff to track patients within the office from check in to check out

The Power to Connect

Connecting the Practice

Practice Partner pulls your practice together with system- and feature-level integration that maximizes efficiency, minimizes error, and optimizes return on investment. Practice Partner features:

- A single database for records, billing, and scheduling that creates seamless information sharing
- An electronic encounter form generated by the note or orders that speeds billing and prevents lost charges
- A scheduling screen that shows at-a-glance, integrated alerts (patient and guarantor), overall financials, co-pays, real-time eligibility, and overdue health maintenance messages as appointments are made
- Integrated messaging that improves interoffice communication and collaboration, while extending to patients and external physicians and providers
- A billing module that greatly decreases data entry through electronic remittance and electronic encounter forms
- A scheduling module that automatically creates “no show” progress notes, tracks visit counts for cases, and posts co-pays during check in
- Connectivity with devices such as EKG, Spirometry, Vital Sign modules and Glucometers

Connecting the Community

Today's practices need to be connected to the wider community. Practice Partner can connect you to hospitals, laboratories, radiologists, pharmacies, insurance carriers, colleagues, patients, and much more.

Send orders and receive results, all electronically. Exchange clinical data with the hospital. Send prescriptions electronically and receive refill requests electronically. Exchange clinical data with colleagues outside your practice and smooth the referral process. Get real time insurance eligibility information, including formularies.

Practice Partner has deployed thousands of interfaces to all types of information systems. We offer support for well established standards such as HL7, CCR, CCD, NCPDP SCRIPT, and others.

Connecting with Your Patients

Patients can connect online to self register, check in, request appointments, see future appointments, lab results and current medications, or even provide the HPI for a visit.

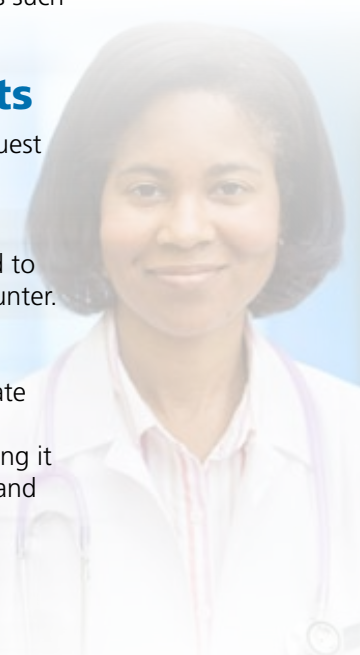
Practice Partner also offers patients an electronic method to begin completing their medical history prior to the encounter. Accessed either on a waiting room computer or over the web from the patient's home, patients can respond to tailored multiple choice questions that automatically create a well formatted start for the subjective part of the note. Physicians can then quickly review the information, altering it if necessary, and save time on both visit documentation and the visit itself.



Connects Clinics and Centers

Urology of San Antonio, Texas, 18 providers, six clinics, one surgery center and a central billing office

- \$144,000 annual savings in labor costs
- \$360,000 annual revenue increase from coding efficiencies
- Increase in daily visits



About McKesson Corporation

Practice Partner is a part of McKesson Corporation, currently ranked 18th on the FORTUNE 500. McKesson is a healthcare services and information technology company dedicated to helping its customers deliver high-quality healthcare. McKesson works with physicians across the United States in practices ranging in size from one practitioner to more than 400 physicians.

McKesson Provider Technologies

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